

International Journal of Institutional Leadership, Policy and Management Volume 5, Issue 3, pp. 285-297. 2023



ISSN: 2735-9220 www.ijilpm.com.ng

CHARISMATIC LEADERSHIPAND ITS ROLE IN ORGANIZATIONAL EFECTIVENESS

Uwa Enobong UMOH

Department of Educational Management
Faculty of Education
Iganatius Ajuru University of Education, Nigeria
uwa4jesus@gmail.com

Juliet SAMUEL

Department of Educational Management Faculty of Education Ignatius Ajuru University of Education, Nigeria

ABSTRACT

One characteristic of charismatic leadership is the leader's capacity to persuade others with their personal qualities and persuasive communication. The effectiveness of an organization is examined in this paper in relation to charismatic leadership. It begins by outlining the key characteristics of charismatic leadership and defining it. The paper then investigates the significance of charismatic leadership in the development of a positive organizational culture, the development of a shared vision and mission, employee motivation and empowerment, innovation and change driving, and influencing and persuading others. In order to demonstrate the impact that charismatic leadership has on the effectiveness of an organization, research studies as well as actual examples are presented. Furthermore, the paper talks about the possible difficulties and limits of charming administration, like the reliance on the pioneer, the gamble of control and maltreatment of force, and the potential for ridiculous assumptions and disillusionment. To avoid these pitfalls, it emphasizes the significance of ethical leadership and responsible charisma use. The significance of charismatic leadership in increasing organizational effectiveness is emphasized by the findings of this paper. The morale of their employees, their level of commitment, and their overall performance can all rise in companies whose leaders exhibit charismatic leadership traits. However, it is essential for leaders to recognize the potential drawbacks and limitations of charismatic leadership and to take the necessary precautions to mitigate them. All in all, magnetic administration assumes a basic part in hierarchical viability by moving and impacting others, encouraging a positive culture, and driving development and change. By getting it and saddling the force of magnetic initiative, associations can make a convincing vision, inspire workers, and accomplish their objectives all the more really.

Keywords: Charismatic, Leadership, Organization, Effectiveness.

Reference to this paper should be made as follows:

Umoh, U. E., & Samuel, J. (2023). Charismatic leadership and its role in organizational effectiveness. *International Journal of Institutional Leadership, Policy and Management*, *5*(3), 285-297.

INTRODUCTION

Organizational effectiveness is significantly improved by charismatic leadership. It is a style of leadership in which a leader uses personal charm, vision, and persuasive communication to inspire and motivate followers. Leaders who are charismatic have a significant impact on their organizations because they increase employee engagement, encourage innovation, and foster a positive culture within the organization. According to Howell and Shamir (2005), charismatic leaders build strong connections with their followers by giving them individual attention, actively listening to their concerns, and cultivating relationships that are supportive. Alluring pioneers are people who have solid individual characteristics that empower them to draw in and motivate others. They are influential figures because of their compelling presence, charm, and ability to communicate effectively.

Charming pioneers can make a convincing vision and adjust representatives' endeavors toward shared objectives, bringing about superior execution and results. In addition, employees benefit from increased engagement, job satisfaction, and productivity when their leaders are charismatic. By encouraging risk-taking, creativity, and a willingness to question the status quo, they stimulate innovation. To create and upgrade charming initiative, procedures like structure mindfulness and the capacity to understand individuals on a deeper level, creating viable correspondence and influence abilities, cultivating a positive hierarchical culture, empowering moral way of behaving and straightforwardness, and setting out open doors for initiative turn of events and progression arranging can be carried out. Organizations that want to cultivate strong leadership and achieve sustainable success must have a thorough understanding of charismatic leadership and how it affects effectiveness. By perceiving the benefits, tending to the limits, and executing techniques for improvement, associations can bridle the force of charming initiative to rouse, inspire, and guide their groups toward greatness.

Learning, training, and experience can all help you become a better leader. Programs for leadership development are funded by businesses in order to improve the capabilities and skills of their current and future leaders. Compelling pioneers frequently have specific attributes and characteristics, like honesty, self-assurance, compassion, vision, flexibility, and great relational abilities. Their capacity to motivate and influence others is enhanced by these characteristics.

CONCEPTUAL REVIEW

Leadership

Leadership is the most common way of affecting and directing people or gatherings towards accomplishing shared objectives (Ololube, 2017, 2019). According to Kouzes and Posner (2017), it entails the capacity to inspire, motivate, and influence other people to collaborate effectively toward a common vision or objective (Northouse, 2018). Those in formal positions of authority are not the only ones who can exercise leadership; it very well may be shown by people at all levels of an association or in different settings (Yukl, 2013). Initiative is a mind boggling and diverse theme, and broad examination has been directed to investigate its different aspects and effects. Organizations and individuals alike can improve their comprehension of effective leadership practices and apply them to achieve positive outcomes by studying leadership (Goleman, 2000). Various pioneers show various styles of initiative, for example, groundbreaking, value-based, appealing, worker, and true administration. Each style has its

special qualities and ways to deal with inspiring and directing supporters. There are different hypotheses and models that endeavor to make sense of initiative, including quality speculations, social hypotheses, possibility speculations, and situational hypotheses. These hypotheses give systems to understanding the elements that add to successful authority.

Leadership isn't restricted to authoritative settings. It is likewise important in local area associations, instructive foundations, state run administrations, and different spaces where people meet up to seek after normal targets (Ololube, 2021). Avolio and Yammarino (2013) believed that powerful initiative is an equal cycle that includes the collaboration among leaders and followers. When responding to and supporting their leaders' leadership, followers play a crucial role

Organization

An organization alludes to an organized element or framework made out of individuals, assets, and cycles cooperating to accomplish explicit objectives or goals. It could be a company, a government agency, a non-profit, or any other formal group or entity. According to Robbins et al. (2017), the idea of an organization has been extensively researched in management, organizational behavior, and sociology. Organizational structure, culture, leadership, strategy, and performance have all been examined by practitioners and researchers to gain a deeper comprehension of how organizations function and effectively achieve their goals. An association is a deliberate and organized element that unites individuals and assets to pursue shared objectives (Schein, 2010). Key attributes of an organization include:

- Structure: An association has a characterized structure that frames jobs, obligations, and detailing connections inside the element. This construction assists with laying out request, coordination, and responsibility;
- Objectives and Goals: The specific goals and objectives that guide an organization's activities and serve as a metric for success are called "goals." These objectives can be connected with monetary execution, portion of the overall industry, social effect, or some other wanted results (Scott, 2014);
- People: Individuals who contribute their knowledge, abilities, and efforts to the achievement of organizational goals make up organizations. According to Morgan (2006), these people could be members of the organization, volunteers, or employees;
- Resources: Associations use different assets like monetary capital, actual resources, innovation, and data to help their tasks and accomplish their objectives;
- Systems and Procedures: To carry out their activities in an effective and efficient manner, organizations develop procedures and systems. Processes for making decisions, channels for communication, workflow systems, and operational procedures are all examples of this (Daft, 2015);
- Culture: The shared values, beliefs, norms, and practices that guide employees' actions and interactions are referred to as organizational culture. It shapes the identity of the organization and affects how work is done (Schein, 2010);
- Outer Climate: The market, industry, regulatory environment, and societal influences all play a role in the larger external environment in which organizations operate. To remain relevant and competitive in this environment, organizations must change and adapt (Scott, 2014).

Effectiveness

The degree to which something is successful in achieving its intended goals or objectives is referred to as its effectiveness. It shows how well a thing, process, or action does its job and gets the results you want. The idea of adequacy is pertinent in different spaces, including business, the executives, training, medical care, government, and social associations. Performance indicators, metrics, and evaluations that measure the degree to which objectives are met and desired outcomes are realized are frequently used to evaluate it. It is essential to keep in mind that effectiveness can be context-dependent, despite the fact that it is a desirable outcome. Depending on the particular circumstances, goals, and objectives of each entity or action, different measures of effectiveness may be used. Effectiveness is characterized by:

- Achievement of Goals: Adequacy is firmly connected to the fulfillment of wanted objectives and targets. According to Locke and Latham (2002), an action or entity is deemed effective if it successfully carries out its objectives.
- Efficiency: Productivity is one more significant part of adequacy. It alludes to accomplishing wanted results with the ideal utilization of assets, like time, cash, or exertion. According to Robbins et al. (2017), an effective procedure or action is one that efficiently achieves its objectives.
- Effect and Results: Taking into account an entity or action's impact and outcomes is another aspect of effectiveness. It focuses on the tangible and measurable effects or outcomes that are produced rather than just the completion of tasks (Rummler & Brache, 1990).
- Partner Fulfillment: Stakeholder satisfaction is a crucial determinant of effectiveness. Customers, employees, investors, partners, and the general public are all included in this. Adequacy is much of the time assessed in view of meeting or surpassing their assumptions and necessities.
- Long haul Manageability: The long-term viability of the achieved results is taken into consideration when measuring effectiveness. It includes guaranteeing that the positive outcomes are solid and can be kept up with over the long run, instead of being fleeting or brief (Locke & Latham 2002).

Types of Leadership

There are a number of distinct styles of leadership, each distinguished by distinct methods of leading and influencing others (Northouse, 2018). It is essential to keep in mind that leaders frequently employ a variety of leadership styles, and the most effective style may vary depending on the circumstance, followers' characteristics, and the task at hand (Yukl, 2006). Pioneers may likewise adjust their style in light of the requirements and inclinations of their colleagues (Day et al., 2014). Effective leaders frequently have the ability to adapt their approach to suit a variety of situations and individuals, and each leadership style has its advantages and disadvantages. The specific organizational context, the objectives to be achieved, and the requirements and characteristics of the followers should all be taken into consideration when selecting a leadership style. Examples are:

- Transformational Leadership: Transformational Leadership move and spur their supporters by making a convincing vision and invigorating their self-awareness and improvement (House & Shamir 1993 in Avolio & Yammarino, 2013). They empower their followers to realize their full potential, challenge the status quo, and foster innovation.
- Transactional Leadership: According to Bass (1990), transactional leaders place a strong emphasis on establishing clear goals, establishing expectations, and offering rewards or punishments based on performance. They emphasize rewarding compliance or achievement of specific goals.
- Charismatic Leadership: According to House and Shamir (1993), charismatic leaders are able to captivate others with their charisma, self-assurance, and strong communication skills. They use their personal presence and a compelling vision to inspire and engage their followers.
- Servant Leadership: The well-being and development of their followers are top priorities for servant leaders. They center around serving others, building connections, and cultivating a steady and cooperative workplace. Worker pioneers accentuate sympathy, tuning in, and addressing the requirements of their colleagues (Greenleaf, 1977).
- Autocratic leadership: Absolutist leaders pursue choices freely and apply elevated degrees of command over their supporters. They give clear instructions and expect complete adherence to them. When there is a need for centralized authority or when quick decision-making is required, this style can be effective.
- Democratic Leadership: Democratic leaders value the opinions and input of their followers and include them in decision-making processes. They foster a sense of ownership and commitment among team members by encouraging participation, collaboration, and teamwork.
- Laissez-Faire Leadership: Leaders who are laissez-faire take a hands-off approach and offer their followers very little guidance or direction. They grant their team members a great deal of autonomy and independence because they delegate authority and decision-making responsibilities to them.
- Ethical Leadership: Leading with integrity, fairness, and ethical decision-making are all components of ethical leadership. The well-being of their followers is a top priority for ethical leaders, and they make decisions that are in line with ethical standards and principles.

Charismatic Leadership

According to Conger and Kanungo (1987), charismatic leadership is a leadership style that is characterized by a leader's capacity to inspire and influence others through personal charm, charisma, and persuasive communication skills. The idea of appealing administration was first presented by German humanist Max Weber in the mid twentieth hundred years. Since then, a large number of researchers have investigated the effects of charismatic leadership on individuals, teams, and organizations. It depends on the pioneer's very own characteristics and the profound allure they apply on their subordinates, as opposed to depending exclusively on proper power or position power. The vision of charismatic leaders is compelling, and they are able to convey it to their followers in a way that inspires them. They can inspire confidence and trust in others because they have a strong belief in themselves and their abilities. Charming

pioneers frequently show ways of behaving like excitement, energy, and a solid feeling of direction, which draw in and enamor their supporters. They have the ability to elicit strong feelings in their followers, motivating them to go above and beyond to achieve common objectives (Amanchukwu et al., 2015).

Examples of Charismatic Leaders

Charismatic leadership has had a significant impact on organizational effectiveness and has been demonstrated by numerous leaders throughout history. Charismatic leaders' effects on their organizations can be seen in the following instances:

- Martin Luther Ruler Jr. and the Civil Rights Movement: Martin Luther Lord Jr. is viewed as quite possibly of the most appealing and powerful forerunner in American history. Through his powerful speeches and unwavering dedication to justice, he motivated millions of people to fight for equality and civil rights. The Civil Rights Movement, which resulted in significant shifts in American society, was helped along by his charisma and leadership. He was a well-known activist for civil rights and a charismatic leader who contributed significantly to the American civil rights movement. His powerful speeches, like "I Have a Dream," inspired millions of people and significantly altered society.
- Mahatma Gandhi: Gandhi led the nonviolent resistance movement against British rule in India and was a charismatic leader. Millions of Indians were inspired by his charisma, moral authority, and commitment to peaceful protest, which also had an impact on civil rights movements all over the world.
- Mandela of Nelson: Mandela was a charismatic leader who opposed South African apartheid. His steady assurance, absolution, and obligation to compromise spellbound the country and the world.
- Steve Jobs and Apple Inc: Steve Occupations is broadly viewed as quite possibly of the most magnetic forerunner in current history. He was well-known for his capacity to inspire and motivate his workers to develop ground-breaking products that changed the technology sector. Under his initiative, Apple Inc. became one of the world's most important organizations, with a market capitalization of more than \$2 trillion. Apple's success was largely driven by Jobs' charisma and vision for the technology of the future. His convincing vision, inventive thoughts, and capacity to move and spur his group prompted the making of progressive items.
- Elon Musk and Tesla Inc: Elon Musk is a visionary business person who has fabricated a few effective organizations, including Tesla Inc. He is known for his magnetic character, eccentric way of behaving, and capacity to motivate his representatives to pursue bold objectives. Tesla is now one of the world's leading manufacturers of electric vehicles and a pioneer in renewable energy under his leadership.
- Oprah Winfrey and Harpo Productions: Oprah Winfrey is a media mogul who built her empire on her charismatic personality and capacity for audience connection. Her television show, The Oprah Winfrey Show, was one of the best TV programs ever, and she proceeded to make her own media organization, Harpo Creations. Her charisma and ability to lead have made her media empire successful. Winfrey is a magnetic news head honcho and giver. She is one of the most influential figures in the entertainment industry

- because of her capacity to connect with her audience, encourage personal development, and address important social issues.
- Richard Branson (Virgin Group): Richard Branson, the founder of the Virgin Group, is known for his charming and unusual administration style. The success of Virgin's numerous businesses has been largely attributable to his capacity to think outside the box, take risks, and motivate others. The Virgin Group has developed a culture of innovation, entrepreneurship, and employee empowerment thanks to Branson's charismatic leadership.
- Indra Nooyi (PepsiCo): Indra Nooyi, the former CEO of PepsiCo, was a charismatic leader who significantly contributed to the expansion and success of the business. PepsiCo's business strategy and organizational culture were transformed as a result of Nooyi's vision for healthier products, sustainability, diversity and inclusion, and other issues. Innovation, employee morale, and organizational performance all benefited from her ability to motivate and engage workers.

Qualities of Charismatic Leadership

The following are key qualities of Charismatic Leadership:

- Goals and vision: The future is clearly and convincingly envisioned by charismatic leaders. They articulate a strong and rousing vision that reverberates with their supporters and gives an internal compass and motivation (Bhatia & Bhargava, 2018).
- Presence and Charisma: Leaders who are charismatic have a strong presence and a personal magnetism. They can enamor and draw in others through their certainty, beguile, and compelling relational abilities (Howell & Shamir, 2005).
- Emotional effect: The emotions of their followers are sparked by charismatic leaders. They inspire followers to go above and beyond by evoking strong emotions and generating a sense of excitement, enthusiasm, and passion for their vision (Conger & Kanungo, 1987).
- Self-assurance and confidence: Charismatic leaders radiate certainty and confidence. They have a strong belief in their abilities and self-confidence, which gives them the trust and support of their followers (Shamir et al., 1993).
- Empathy and Authority: Charismatic leaders show compassion and understanding towards their devotees. They listen mindfully, associate with their adherents on a close to home level, and engage them to arrive at their maximum capacity (Conger & Kanungo 1987).
- Courage and Taking Risks: Charismatic leadership are frequently viewed as daring individuals who will stir things up. To achieve their vision, they are not afraid to take risky actions and make unconventional choices (Bhatia & Bhargava, 2018).

Theoretical Foundations of Charismatic Leadership:

To explain charismatic leadership, a number of theoretical frameworks have been proposed, including:

- Theory of Self-Concept: This hypothesis proposes that magnetic pioneers improve their devotees' self-ideas by giving significance, personality, and an internal compass. By hoisting supporters' convictions in their own capacities, the pioneer spurs them to accomplish uncommon results (Conger & Kanungo, 1988).
- Theory of Transformational Leadership: Transformational leadership, which places an emphasis on the leader's capacity to inspire and motivate followers to transcend their own self-interests for the greater good of the organization, is closely related to charismatic leadership. Magnetic pioneers frequently show the key ways of behaving related with groundbreaking administration, for example, giving scholarly excitement, individualized thought, and glorified impact (Avolio & Yammarino, 2002).
- Theory of Attributions: This theory proposes that followers attribute extraordinary abilities or qualities to charismatic leaders. These attributions improve the pioneer's impact and adherents' ability to be driven (Shamir, 1991).

The Effect of Charismatic Leadership on Organizational Effectiveness

The effect of charismatic leadership on adequacy alludes to the impact that appealing leaders have on people, groups, and associations in accomplishing their objectives and goals. This relationship has been the subject of numerous studies, and several beneficial effects of charismatic leadership on various aspects of organizational effectiveness have been identified. Some important findings include:

- Supporter, Inspiration and Responsibility: The followers of charismatic leaders are known to be highly motivated and committed. A sense of purpose and excitement are created by their compelling vision, strong personal charisma, and capacity to articulate a shared mission. According to Conger and Kanungo (1988), increased commitment and motivation results in increased effort and engagement, which ultimately improved the effectiveness of the organization (Avolio & Yammarino, 2002).
- Identification of the Organization: Charismatic leaders encourage serious areas of strength for and of hierarchical ID among followers. By exemplifying the association's qualities and vision, they make a common personality and feeling of having a place. According to Shamir and Howell (1999), this identification enhances organizational cohesion and cooperation, enhancing overall effectiveness.
- Innovative Behavior at Work: Charismatic leaders frequently encourage risk-taking and innovative thinking. They inspire followers to think outside the box because they are self-assured, open to new ideas, and able to inspire creativity. According to Waldman et al. (2001), this encourages a culture of innovation and leads to the creation of novel concepts and solutions, which improves the efficiency of the organization.
- Organizational Performance Authoritative Execution: Studies have tracked down a
 positive connection between charismatic Leaders and hierarchical execution. It is
 possible for charismatic leaders to bring their followers together and inspire them to work
 toward achieving strategic objectives. They move elevated degrees of exertion,
 coordination, and joint effort, prompting worked on authoritative execution and adequacy
 (Yammarino & Bass, 1990).
- Performance Enhancement: Charismatic Leaders has been connected to worked on authoritative execution. Charismatic leaders motivate their followers to go above and

- beyond, which results in increased efficiency, creativity, and productivity. Their capacity to impart a convincing vision and inspire others cultivates a superior presentation culture inside the association (Conger & Kanungo, 1988).
- Expanded Worker Commitment: A work environment that is energizing and engaging is created by charismatic leaders. They interface with their workers on a profound level, encouraging a feeling of responsibility, excitement, and reliability. To Yammarino and Bass (1990), this increased employee engagement results in higher levels of job satisfaction, lower rates of employee turnover, and a more positive atmosphere within the organization.
- Talent Recruitment: Charismatic Leaders have an attractive allure that draws in gifted people to the association. Their visionary authority, individual charm, and positive standing make the association an alluring work environment. According to Avolio and Yammarino (2002), this helps the business succeed and gain a competitive advantage by attracting top talent.
- A more resilient organizational culture: The organizational culture is shaped and reinforced in large part by charismatic leaders. The organization's cultural norms and values are influenced by their values, actions, and communication style. By making a culture of coordinated effort, development, and elite execution, charming pioneers cultivate a feeling of solidarity and common perspective among representatives.
- Benefits for People: Self-improvement and Advancement: Charismatic leaders invest in their followers' development and growth. They give tutoring, instructing, and open doors for learning and progression. This empowers people to improve their abilities, information, and capacities, prompting self-improvement and professional success.
- Enhanced Contentment and Motivation: Charismatic leaders move and inspire people to perform at their best. They give their work meaning and purpose, which motivates them more and makes them happier at work. People feel esteemed and appreciated for their commitments, which supports their commitment and responsibility (Avolio & Yammarino 2002).
- Open Doors for Administration Advancement: The organization's future leaders are frequently identified and trained by charismatic leaders. They provide individuals with opportunities to assume challenging assignments, responsibilities, and leadership roles. This empowers individuals to realize their full potential and fosters leadership development (Shamir et al., 1993).
- Well-Being and Support for the Emotions: Charismatic leaders show that they care about, support, and empathize with their followers. They establish a protected and steady climate where people feel happy with putting themselves out there. This adds to the close to home prosperity of people, advancing a positive balance between fun and serious activities and in general work fulfillment (Avolio & Yammarino, 2002).

Challenges and Limitations of Charismatic Leadership

Although charismatic leadership has a number of advantages, there are potential drawbacks and restrictions that must be taken into consideration. To ensure a balanced comprehension of charismatic leadership, it is essential to acknowledge these limitations. Some of the potential drawbacks and limitations of charismatic leadership are as follows:

- The Leader's Dependence: Charismatic leaders frequently have major areas of strength for an impact over their followers. This reliance on the pioneer can make difficulties when the pioneer is missing or unfit to give direction. It might bring about an absence of heading and inspiration inside the association in the event that supporters exclusively depend on the pioneer for navigation and motivation (Howell & Shamir 2005; Bass & Riggio, 2006).
- Overreliance on the Leader's Vision: Charismatic leaders are known for their convincing vision and capacity to move others. However, relying too much on the leader's vision can limit other team members' contributions and creativity. This can obstruct coordinated effort, variety of points of view, and the age of inventive thoughts (Howell & Shamir, 2005).
- Concerns about Ethical Issues: The strong influence and ability to persuade that charismatic leaders possess can be utilized in both positive and negative ways. Now and again, alluring pioneers might take advantage of their leverage to control or take advantage of their devotees for individual increase. According to Conger and Kanungo (1987), this raises ethical questions and may result in an unhealthy power dynamic within the organization.
- Excessive taking of Risks: Charismatic leaders, driven by their certainty and vision, may show an inclination for unreasonable gamble taking. Risk-taking can result in innovation and expansion, but it can also result in organizational instability and failure if it goes unchecked without proper evaluation and consideration of the potential consequences (Bass & Riggio, 2006).
- Firmness and Protection from Change: Leaders who are charismatic may be resistant to feedback or other points of view due to their strong conviction in their vision and values. This rigidity can prevent their capacity to adjust to changing conditions and embrace novel thoughts. It might likewise make a culture that puts dispute and smothers development down (Howell & Shamir, 2005).
- Obstacles for Succession: It can be difficult to find suitable successors because charismatic leaders frequently cultivate a large personal following. At the point when appealing pioneers withdraw, associations might encounter trouble in keeping up with energy and changing administration, possibly prompting precariousness and diminished adequacy (Howell & Shamir, 2005).
- Bias and selective attention: Charismatic leaders capacity to enamor and motivate others
 might bring about specific consideration and inclination towards specific people or
 thoughts. This can prompt the avoidance of different points of view and decrease the
 potential for comprehensive independent direction and cooperation (Howell & Shamir,
 2005).

Strategies for Developing and Enhancing Charismatic Leadership for Organizational Effectiveness

Creating and improving charismatic leaders include a blend of self-improvement and authority rehearses. Here are a few procedures that can be compelling in creating and improving charismatic administration:

- Increasing Your Self-Awareness: Leaders who are charismatic know a lot about themselves, their values, and their strengths and weaknesses. To learn more about your leadership style and how others see you, reflect on yourself and get feedback from others. This mindfulness frames the establishment for self-awareness and improvement as a charismatic leader (Northouse, 2018).
- Getting Better at Communicating: Viable correspondence is a critical trait of magnetic pioneers. You should work on improving your verbal and nonverbal communication skills, such as active listening, articulating a compelling vision, and delivering motivational messages that your followers will connect with. Learn to express yourself clearly and passionately (Kouzes & Posner, 2017).
- Emotional Intelligence Development: Charismatic leaders are genuinely astute and can interface with others on a profound level. Understanding and managing your own emotions, as well as recognizing and empathizing with the emotions of others, will help you improve your emotional intelligence. This will assist you with building more grounded connections and move trust and steadfastness among your devotees (Day et al., 2014).
- Developing Charismatic Attitudes: Certain actions taken by charismatic leaders excite and motivate others. Create and develop ways of behaving like excitement, good faith, certainty, and a solid feeling of direction. In your interactions with others, both inside and outside the organization, practice demonstrating charisma.
- Creating a Captivating Vision: Charming leaders have an unmistakable and convincing vision that motivates others to follow. Create and communicate a vision that is in line with the organization's mission and values, and do so in a way that inspires followers to take action. Use narrating and distinctive language to make a strong story that catches the hearts and brains of others (House & Shamir, 1993).
- Establishing Trust and Relationships: A strong relationship is built on mutual respect and trust by charismatic leaders. Build relationships with your followers, coworkers, and stakeholders by putting in time and effort. Be approachable, responsive, and approachable, and act with integrity and authenticity. Building trust is vital for rousing others to follow your administration (Cameron & Quinn, 2019).
- Continuous Education and Growth: Leaders who exude charisma are lifelong learners. Engage in ongoing learning and development by seeking out new experiences, remaining abreast of industry trends, and acquiring new skills. Take part in administration advancement programs, go to courses, read important writing, and look for mentorship to upgrade your authority capacities (Avolio & Yammarino, 2013).
- Rousing and Enabling Others: Charismatic leaders enable their followers to accomplish their maximum capacity. Give others chances to develop, grow, and take on meaningful responsibilities. To inspire and motivate your team members and foster a sense of ownership and commitment, provide guidance, support, and recognition (Day et al., 2004).

CONCLUSION

In conclusion, the effectiveness of an organization is significantly impacted by charismatic leadership. Described by pioneers have extraordinary relational abilities, vision, and the capacity

to rouse and inspire others. Charming pioneers significantly affect their devotees, prompting upgraded inspiration, further developed group attachment, powerful correspondence, dexterity, and the fascination and maintenance of ability. While charismatic leadership has many advantages, it also has drawbacks. Dependence on the leader, the possibility of a focus on the leader, and ethical concerns regarding the potential misuse of influence are some potential drawbacks. Organizations that heavily rely on charismatic leadership may also encounter difficulties with succession planning and resistance to alternative viewpoints.

Suggestions

- The impact of cultural factors on charismatic leadership effectiveness should be investigated by charismatic leaders. Examine the potential cultural barriers or facilitators to the effectiveness of charismatic leadership by contrasting how charismatic leadership behaviors are perceived and valued in various cultural contexts.
- While utilizing their charisma and influence, charismatic leaders should uphold ethical standards, encourage transparency, and ensure the wellbeing of their followers.
- To better distinguish charismatic leadership from other leadership styles like transformational leadership and servant leadership, charismatic leaders should conduct comparative studies. Inspect the one-of-a-kind impacts and fundamental systems of each style to develop how we might interpret their unmistakable commitments to hierarchical viability.
- Charismatic leaders ought to impart their charm and motivate remote groups to accomplish elevated degrees of commitment and execution.
- Charismatic leaders ought to really want to oversee initiative advances to support the positive results related with charismatic administration.

REFERENCES

- Amanchukwu, R. N., Stanley, G. J., & Ololube, N. P. (2015d). A review of leadership theories, principles and styles and their relevance to educational management. *Management*, *5*(1), 6-14. DOI: 10.5923/j.mm.20150501.02.
- Avolio, B. J., & Yammarino, F. J. (2002). *Transformational and charismatic leadership: The road ahead*. Emerald Group Publishing.
- Avolio, B. J., & Yammarino, F. J. (Eds.). (2013). *Transformational and charismatic leadership: the road ahead.* Emerald Group Publishing.
- Bass, B. M. (1990). From transactional to transformational leadership: Learning to share the vision. *Organizational Dynamics*, 18(3), 19-31.
- Bass, B. M., & Riggio, R. E. (2006). Transformational leadership (2nd ed.). Psychology Press.
- Bhatia, S., & Bhargava, S. (2018). Leadership styles and its impact on employee satisfaction: A comparative study of selected Indian manufacturing and service sector organizations. *Indian Journal of Industrial Relations*, 54(1), 72-91.
- Cameron, K. S., & Quinn, R. E. (2011). *Diagnosing and changing organizational culture: Based on the competing values framework.* John Wiley & Sons.
- Conger, J. A., & Kanungo, R. N. (1987). Toward a behavioral theory of charismatic leadership in organizational settings. *Academy of Management Review*, *12*(4), 637-647.

- Conger, J. A., & Kanungo, R. N. (1988). The empowerment process: Integrating theory and practice. *Academy of Management Review*, *13*(3), 471-482.
- Daft, R. L. (2015). Organization Theory and Design (12th ed.). Cengage Learning.
- Day, D. V., Gronn, P., & Salas, E. (2004). Leadership in Teams: A Functional Approach to Understanding Leadership Structures and Processes. *Journal of Management*, 30(4), 447-470.
- Goleman, D. (2000). Leadership that Gets Results. Harvard Business Review, 78(2), 78-90.
- Greenleaf, R. K. (1977). Servant Leadership: A Journey into the Nature of Legitimate Power and Greatness. Paulist Press.
- House, R. J., & Shamir, B. (1993). Toward the Integration of Transformational, Charismatic, and Visionary Theories. In M. M. Chemers & R. Ayman (Eds.), *Leadership Theory and Research: Perspectives and Directions (pp. 81-107)*. Academic Press.
- Howell, J. M., & Shamir, B. (2005). The role of followers in the charismatic leadership process: Relationships and their consequences. *Academy of Management Review*, *30*(1), 96-112.
- Kouzes, J. M., & Posner, B. Z. (2017). The Leadership Challenge: How to Make Extraordinary Things Happen in Organizations (6th ed.). Jossey-Bass.
- Locke, E. A., & Latham, G. P. (2002). Building a Practically Useful Theory of Goal Setting and Task Motivation: A 35-Year Odyssey. *American Psychologist*, *57*(9), 705-717.
- Morgan, G. (2006). Images of Organization (Updated Edition). Sage Publications.
- Northouse, P. G. (2018). Leadership: Theory and Practice (8th ed.). Sage Publications.
- Ololube, N. P. (2021). Social sin and the character of institutional leadership and management: A nation programmed to fail. Ignatius Ajuru University of Education Inaugural lecture series No 32, September 30th 2021.
- Ololube, N. P. (2019). Practical guide to human resources management and organizational theory. Pearl Publishers.
- Ololube, N. P. (2017). *Educational management, planning and supervision: model for effective implementation* (2nd Edition). Pearl Publishers.
- Robbins, S. P., Coulter, M., & DeCenzo, D. A. (2017). Fundamentals of Management (11th ed.) Pearson.
- Rummler, G. A., & Brache, A. P. (1990). *Improving Performance: How to Manage the White Space on the Organization Chart.* Jossey-Bass.
- Schein, E. H. (2010). Organizational Culture and Leadership (4th ed.). Jossey-Bass.
- Scott, W. R. (2014). Organizations: Rational, Natural, and Open Systems (6th ed.). Pearson.
- Shamir, B. (1991). Meaning, self, and motivation in organizations. *Organization Studies*, 12(3), 405-424.
- Shamir, B., & Howell, J. M. (1999). Organizational and contextual influences on the emergence and effectiveness of charismatic leadership. *The Leadership Quarterly*, 10(2), 257-283.
- Shamir, B., House, R. J., & Arthur, M. B. (1993). The motivational effects of charismatic leadership: A self-concept based theory. *Organization Science*, *4*(4), 577-594.
- Waldman, D. A., Ramirez, G. G., House, R. J., & Puranam, P. (2001). Does leadership matter? CEO leadership attributes and profitability under conditions of perceived environmental uncertainty. *Academy of Management Journal*, 44(1), 134-143.
- Yammarino, F. J., & Bass, B. M. (1990). Transformational leadership and multiple levels of analysis. *Human Relations*, 43(10), 975-995.
- Yukl, G. (2006). Leadership in Organizations (6th ed.). Pearson.
- Yukl, G. (2013). Leadership in Organizations (8th ed.). Pearson.